### BOARD OF TRUSTEES MEETING

Wednesday, July 17, 2013, 12:30 p.m. 10980 S. Jordan Gateway, South Jordan, UT

### **AGENDA**

Lunch Provided	
Call to Order and Welcome Attendees	Bruce Adams
INFORMATION / ACTION	
Review/Excuse Board Members Absent	Bruce Adams
Review/Approve June 7, 2013 Meeting Minutes	Steve Wall
Review/Approve June 25, 2013 Meeting Minutes	Steve Wall
Ratification and Approval of Payments and Credit Card Transactions	Steve Wall
Review/Approve Second Quarter Financial Statements	Sonya White
Review/Approve Coverage Amendments	Johnnie Miller
Review/Approve 2014 Rates	Johnnie Miller
Review Amendments to Interlocal Cooperation Agreement	Johnnie Miller
Review/Approve Assignments for Trustee Member Contacts	Bruce Adams
Set Date and Time for Closed Meeting to Discuss Character, Professional Competence, Physical/Mental Health of an Individual	Bruce Adams
Action on Personnel Matters	Bruce Adams
Set Date and Time for Closed Meeting to Discuss Pending or Reasonably Imminent Litigation	Bruce Adams
Action on Litigation Matters	Dave Blackwell
INFORMATION	
Chief Executive Officer's Report	Johnnie Miller
Other Business	Bruce Adams
	INFORMATION / ACTION  Review/Excuse Board Members Absent  Review/Approve June 7, 2013 Meeting Minutes  Review/Approve June 25, 2013 Meeting Minutes  Ratification and Approval of Payments and Credit Card Transactions  Review/Approve Second Quarter Financial Statements  Review/Approve Coverage Amendments  Review/Approve 2014 Rates  Review Amendments to Interlocal Cooperation Agreement  Review/Approve Assignments for Trustee Member Contacts  Set Date and Time for Closed Meeting to Discuss Character, Professional Competence, Physical/Mental Health of an Individual Action on Personnel Matters  Set Date and Time for Closed Meeting to Discuss Pending or Reasonably Imminent Litigation  Action on Litigation Matters  INFORMATION

Electronic Meeting Notice: 888-447-7153, Participant Passcode: 2261240

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### **Utah Counties Indemnity Pool: Board of Trustees**

Entity: Utah Counties Indemnity Pool

Public Body: Board of Trustees

Subject: Administrative Procedure

Notice Title: Board of Trustees Meeting

Notice Type: Notice

Notice Date & Time: July 17, 2013 | 12:30 PM - 3:00 PM

Description/Agenda:

Call to Order and Welcome Attendees

Review/Excuse Board Members Absent

Review/Approve June 7, 2013 Meeting Minutes

Review/Approve June 25, 2013 Meeting Minutes

Ratification and Approval of Payments and Credit Card Transactions

Review/Approve Second Quarter Financial Statements

Review/Approve Coverage Amendments

Review/Approve 2014 Rates

Review Amendments to Interlocal Cooperation Agreement

Review/Approve Assignments for Trustee Member Contacts

Set Date and Time for Closed Meeting

to Discuss Character, Professional Competence, Physical/Mental Health of an Individual

Action on Personnel Matters

Set Date and Time for Closed Meeting

to Discuss Pending or Reasonably Imminent Litigation Action on Litigation Matters Chief Executive Officer's Report Other Business

### Notice of Special Accommodations:

In compliance with the Americans with Disabilities Act, individuals needing special accommodations (including auxiliary communicative aids and services) during this meeting should notify Sonya White at the Utah Counties Indemnity Pool, PO Box 95730, South Jordan, UT 84095, or call 800-339-4070, at least three days prior to the meeting.

### Notice of Electronic or telephone participation:

Any Member of the Utah Counties Indemnity Pool Board of Trustees may participate telephonically.

### Other information:

This notice was posted on: July 16, 2013 10:42 AM
This notice was last edited on: July 16, 2013 10:42 AM

Please give us feedback

### **Meeting Location:**

10980 S. Jordan Gateway South Jordan, 84095

Map this!

### **Contact Information:**

Sonya White 801-565-8500 sonya@ucip.utah.gov

### **Download Attachments:**

• Agenda.pdf Added: 2013/07/16 10:41 AM

### **Audio File Address**

### **Subscription options**



### BOARD OF TRUSTEES' MEETING MINUTES

July 17, 2013, 12:30 p.m.

Utah Counties Indemnity Pool Office 10980 S. Jordan Gateway, South Jordan, Utah

**BOARD MEMBERS PRESENT** 

Bruce Adams, *President*, San Juan County Commissioner Jim Eardley, *Vice President*, Washington County Commissioner

Steve Wall, Secretary-Treasurer, Sevier County Clerk/Auditor

David Blackwell, Emery County Attorney Bill Cox, Rich County Commissioner

Kerry Gibson, Weber County Commissioner Jerry Hurst, Tooele County Commissioner

Bret Millburn, Davis County Commissioner Cameron Noel, Beaver County Sheriff Mike Wilkins, Uintah County Clerk/Auditor

**BOARD MEMBERS ABSENT** 

Alma Adams, Iron County Commissioner

Brad Dee, Weber County Human Resources Director

Karla Johnson, Kane County Clerk/Auditor

OTHERS PRESENT

Johnnie Miller, UCIP Chief Executive Officer Sonya White, UCIP Chief Financial Officer

### Call to Order

Bruce Adams called this meeting, of the Utah Counties Indemnity Pool's Board of Trustees, to order at 12:30.m. on July 17, 2013 and welcomed those in attendance.

### Review/Excuse Board Members Absent

Steve Wall made a motion to excuse Alma Adams, Brad Dee and Karla Johnson from this meeting. Kerry Gibson seconded the motion, which passed unanimously.

### Review/ Approve June 7, 2013 Meeting Minutes

The minutes, of the Board of Trustees meeting held June 7, 2013, were previously sent to the Board Members for review (see attachment number one). Steve Wall requested that the word 'will' be deleted from the second paragraph, page two, **Review/Approve Coverage Amendments**. Bret Millburn made a motion to approve the June 7, 2013 meeting minutes as corrected. Steve Wall seconded the motion which passed unanimously.

### Review/ Approve June 25, 2013 Meeting Minutes

The minutes, of the Board of Trustees telephonic conference, held June 25, 2013, were previously sent to the Board Members for review (see attachment number two). Bret Millburn made a motion to approve the June 25, 2013 telephonic conference minutes as written. Steve Wall seconded the motion, which passed unanimously.

### Ratification and Approval of Payments and Credit Card Transactions

The payments made, the payments to be made and the credit card transactions were reviewed by the Board (see attachment number three). Steve Wall made a motion to approve the payments made, the payments to be made and the credit card transactions. Jim Eardley seconded the motion, which passed unanimously.

### Review/Approve Second Quarter Financial Statements

The second quarter 2013 financial statements, prepared by Sonya White, Chief Financial Officer, were previously sent to the Board Members for review (see attachment number four). Sonya White explained that with the year 50% complete, losses and loss adjustment expenses are at 71% of budget but administrative expenses are only at 35% of budget. The Pool's net position at the end of the second quarter is: \$5,349,329. Language was added to Note 8 – Operating Lease Commitment, for the rate discount due to space occupied by the lessor. Kerry Gibson made a motion to approve the Second Quarter Financial Statements as prepared and presented by Sonya White. Bret Millburn seconded the motion, which passed unanimously.

### Review/Approve Coverage Amendments

Johnnie Miller reported that notice of the Cyber Liability coverage enhancement was sent to Pool members and was well received; especially by the Information Technology employees.

Johnnie Miller explained that defense coverage is trigged when a lawsuit is filed. UCIP has been more proactive and has provided early defense at a notice of claims if it is apparent that a lawsuit will be filed. This practice has been beneficial and allowed for cases to be dismissed on summary judgment. Jim Eardley made a motion directing staff to draft coverage document language to include early defense for the Board to review and approve. Bret Millburn seconded the motion, which passed unanimously.

### Review/Approve 2014 Rates

Johnnie Miller explained that the Actuaries will present their rate study to the Board at its August meeting. The study assumes that all member counties will continue membership in 2014. Loss of members after calculation results in a shortfall of revenue. The Board is confident in holding rates at 2013 levels, without the rate study. Jim Eardley made a motion to approve the 2014 rates at the current levels. Jerry Hurst seconded the motion, which passed unanimously.

### Review Amendments to Interlocal Cooperation Agreement

Johnnie Miller explained that the Pool has never had a large rate increase. UCIP's current contribution rate is less than half of what counties were paying to the Utah Local Governments Trust prior to the inception of the Pool in 1992. The county's organization is functioning exactly as anticipated when it was created. With the rate stabilization fund in place, Johnnie recommended that the Board include rate guarantee language in the Interlocal Cooperation Agreement. The Board would be limited to a percent rate increase in any one year without going to a full vote of the membership. Bill Cox made a motion directing staff to develop rate guarantee language to be included in the Interlocal Cooperation Agreement for the Board's review. Kerry Gibson seconded the motion, which passed unanimously.

Johnnie Miller provided the Board with additional considerations for the 'No Further Obligation to Terminating Members' language in the Interlocal Cooperation Agreement, i.e., extend notice of termination and/or termination penalty. Termination of membership was meant for un-reconcilable issues with the Pool not for a bidding process. The Board will ponder the recommendations and discuss at its next setting.

### Review/Approve Assignments for Trustee Member Contacts

Bruce Adams explained that there are so many new commissioners/council members that they are unaware of the history of UCIP and the reasons behind protecting the county's organization. The UCIP Board Members need to become more involved in educating the commissions/councils. Bill Cox commented: 'Counties joining the Utah Local Governments Trust makes as much sense as counties joining the Utah League of Cities and Towns.' The following assignments were made for Trustees to meet with County Commissions:

Alma Adams and Jim Eardley – Beaver County Bret Millburn and Kerry Gibson – Box Elder County Bruce Adams and Mike Wilkins – Carbon County Bruce Adams – Juab County Jim Eardley and Kerry Gibson – Millard County Bill Cox and Bret Millburn – Tooele County Bruce Adams and Bill Cox – Uintah County

The National Association of Counties annual conference is this week, which will give attending Trustees opportunities to educate member county commissioners/council members. David Blackwell will educate the county attorneys.

### Set Date and Time for Closed Meeting

Bret Millburn made a motion to strike agenda item: Set Date and Time for Closed Meeting to Discuss Character, Professional Competence, Physical/Mental Health of an Individual. Jerry Hurst seconded the motion, which passed unanimously.

### **Action on Personnel Matters**

Bret Millburn made a motion to strike agenda item: *Action on Personnel Matters*. Jerry Hurst seconded the motion, which passed unanimously.

### Set Date and Time for Closed Meeting

David Blackwell made a motion to strike agenda item: Set Date and Time for Closed Meeting to Discuss Pending or Reasonably Imminent Litigation. Mike Wilkins seconded the motion, which passed unanimously.

### Action on Litigation Matters

David Blackwell made a motion to strike agenda item: Action on Litigation Matters. Mike Wilkins seconded the motion, which passed unanimously.

### Chief Executive Officer's Report

Johnnie Miller reported that he provided training and met with commissioners in Box Elder, Daggett and Millard Counties. He attended the Utah PRIMA luncheon and presented at the Clerk/Auditors Workshop. Upon request of the USACCC executive committee, the Utah Association of Counties invited UCIP to submit an article to the County Voice. Johnnie will submit an article that applies/affects all counties. UCIP staff continues to gather data for the 2014 underwriting process and continues to have issues with the website database. Johnnie notified the Board that he has approved expending monies to hire temporary help to complete the renewal process.

### Other Business

The next meeting of the Board of Trustees will be held Thursday, August 15, 2013, 12:30 p.m. at the UCIP Offices in South Jordan, UT.

Approved on this 15th day of August 2013

Steve Wall, Secretary/Treasurer

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### Utah Counties Indemnity Pool Payments June 8 - July 17, 2013

Amount	-13,046.64 -13,046.67 -13,167.19 -63.85 -5,094.60 -5,094.60 -1,715.08 -6,602.37 -1,536.71 -1,662.51 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -253.42 -266.55 -566.55 -566.56 -277.50 -200.00 -2167.50 -696.26 -2,167.50 -696.26	-552.57 -5,520.71 -10.00 -1,222.37 -4,267.81 -70,850.00 -88.62
Мето	Created by Payroll Service on 06/09/2013 Created by Payroll Service on 06/24/2013 Created by Payroll Service on 06/24/2013 Created by Payroll Service on 06/24/2013 Created by Payroll Service on 07/11/2013 Service Charge  EFT ACKNOWLEDGEMENT NUMBER: 270356480759911 EFT ACKNOWLEDGEMENT NUMBER: 270357622845976 Confirmation Number: 062438197812 Entity: 0036786001 EFT ACKNOWLEDGEMENT NUMBER: 270359684260210 Account Number: 4856 2002 0893 3427 Account Number: 4856 2002 0207 3691 Account Number: 4856 2002 0207 3675 Invoice Number: 36639 Policy Number: 1076 (May) Expense Reimbursement Mileage Re	Mileage Reimbursement Policy Number 1076 (Jun) TULIP Event Refund (Overpayment) Account Number: 393 Invoice Number: 13-0049 Invoice Number: EA463864 Invoice Number: 332081
Name	QuickBooks Payroll Service United States Treasury Utah State Tax Commission Utah Retirement Systems Nationwide Retirement Solutions United States Treasury Wells Fargo Wells Fargo Wells Fargo Wells Fargo Opticare of Utah Public Employees Health Program Bruce Adams David Blackwell Bill Cox Brad Dee Jim Eardley Jerry Hurst Karla Johnson Bret Millburn Cameron Noel Steven Wall Christensen & Jensen Revco Leasing Company, LLC Vickie Jackson Whitney Advertising Nielsen & Senior Fluid Advertising Nielsen & Senior Whitney Advertising County Reinsurance, Limited End Point Corporation Paetec Utah Association of Counties	Kathleen M. Liuzzi Public Employees Health Program Juan Ramirez AGRIP Arthur J. Gallagher & Co. HCA Asset Management, LLC Les Olson Company Revco Leasing Company, LLC
Num	ONLINE OT70 6768 6774 6774 6775 6778 6778 6778 6778 6778 6778 6778	6794 6795 6796 6797 6799 6800
Date	06/13/2013 06/13/2013 06/27/2013 06/26/2013 06/25/2013 06/25/2013 06/25/2013 06/25/2013 06/25/2013 06/26/2013 06/26/2013 06/26/2013 06/26/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/14/2013 06/27/2013 06/27/2013 07/01/2013	07/09/2013 07/10/2013 07/10/2013 07/10/2013 07/10/2013 07/10/2013
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### Utah Counties Indemnity Pool Payments

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TOTAL	Total	<u>B:</u>	₽.	<u>B</u>	<u>B.</u>	₽.	<u>B.</u>	B.	Q	Ō	E	ľ
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		07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/17/2013	07/16/2013	Date
		6811	6810	6809	6808	6807	6806	6805	6804	6803	6802	Num
		Utah Prosecution Council	Purchase Power	Pitney Bowes Global Financial Servic	Office Depot	County Reinsurance, Limited	By The Numbers Actuarial Consultin	Arthur J. Gallagher & Co.	Mike Wilkins	Bruce Adams	Opticare of Utah	Name
		Kathe Liuzzi UPC Registration	Account Number: 8000-9090-0189-5759	Invoice Number: 1528795-JY13	Invoice Number: 661405388001	UCIP Cyber Liability Jul 2013 - Dec 2013	Invoice Number: 2013-114	Invoice Number: 578644	Expense Reimbursement	Expense Reimbursement	Invoice Number: 37797	Memo
-677,423.69	-677,423.69	-75.00	-250.00	-199.00	-235.74	-8,719.00	-2,000.00	-2,219.00	-351.80	-395.80	-55.35	Amount



### Utah Counties Indemnity Pool

FINANCIAL STATEMENTS

Quarter Ending June 30, 2013

### **Utah Counties Indemnity Pool**

### **Second Quarter 2013 Financial Statements**

To the Board of Trustees:

I have compiled the accompanying, in-house prepared, unaudited account balances arising from cash transactions and from accrual transaction of the Utah Counties Indemnity Pool as of 04/30/13 and accompanying notes to basic financial statements.

Sonya White Chief Financial Officer 801-307-2113 sonya@ucip.utah.gov

Reviewed	this _	 day	of _	 , 2013
By:				

### UTAH COUNTIES INDEMNITY POOL STATEMENT of NET POSITION

June 30, 2013

	Jun 30, 2013	Dec 31, 2012	Jun 30, 2012
ASSETS			
CURRENT ASSETS  Cash and cash equivalents	\$ 12,069,775	\$ 10,594,020	\$ 12,110,503
Accounts receivable	516,834	1,505	19,799
Reinsurance recoverable	273,268	332,617	151,300
Prepaid expenses	549,075	269,018	302,815
TOTAL CURRENT ASSETS	13,408,952	11,197,160	12,584,416
INVESTMENTS	2,011,640	2,417,379	2,775,056
PROPERTY AND EQUIPMENT	34,715	42,448	50,180
OTHER ASSETS			
Land held for investment	526,778	526,778	526,778
Security deposits	11,336	11,336	11,336
TOTAL ASSETS	\$ 15,993,421	14,195,101	15,947,766
LIABILITIES AND NET POSITION CURRENT LIABILITIES			
Reserves for losses and loss adjustment expenses	\$ 8,047,088	\$ 7,748,687	\$ 7,479,264
Accounts payable	2,864	5,455	11,927
Accrued expenses	51,314	52,702	51,000
Contributions paid in advance	2,542,827	440,882	3,140,626
TOTAL CURRENT LIABILITIES	10,644,093	8,247,726	10,682,817
TOTAL LIABILITIES	10,644,093	8,247,726	10,682,817
NET POSITION			
Net investment in capital assets	38,582	42,448	89,848
Claim Reserve Deterioration Fund	200,000	-	<b>₽</b>
Rate Stabilization Fund	200,000	_	_
Unrestricted	4,910,747	5,904,927	5,175,101
TOTAL NET POSITION	5,349,329	5,947,375	5,264,949
TOTAL LIABILITIES AND NET POSITION	\$ 15,993,421	\$ 14,195,101	\$ 15,947,766

### UTAH COUNTIES INDEMNITY POOL STATEMENTS of REVENUES, EXPENSES, and CHANGES in NET POSITION June 30, 2013

	Jun 30, 2013	Budget	Over Budget	% of Budget
OPERATING INCOME	N <del>-222</del>			
Contributions	\$ 2,542,827	5,085,654	\$ (2,542,827)	50%
Investment income	40,153	105,000	(64,847)	38%
Other income	10,234	18,000	(7,766)	57%
TOTAL OPERATING INCOME	2,593,214	5,208,654	(2,615,440)	50%
LINES NASITING EVENIORS				
UNDERWRITING EXPENSES	4 007 004	2 770 000	(011 266)	71%
Losses and loss adjustment expenses	1,967,634	2,779,000	(811,366)	71% 49%
Reinsurance coverage TOTAL UNDERWRITING EXPENSES	<u>760,147</u> 2,727,780	1,565,980 4,344,980	(805,833)	63%
TOTAL UNDERWRITING EXPENSES	2,727,700	4,344,960	(1,617,200)	0370
ADMINISTRATION EXPENSES				
Board of Trustees	17,995	40,000	(22,005)	45%
Depreciation	7,732	15,000	(7,268)	52%
Dividend expense		91,828	, ,	
Loss control	14,390	50,000	(35,610)	29%
Marketing	7,529	16,000	(8,471)	47%
Office operations	88,643	210,000	(121,357)	42%
Professional services	27,001	215,254	(188,253)	13%
Staff	294,244	675,000	(380,756)	44%
TOTAL ADMINISTRATION EXPENSES	457,535	1,313,082	(763,719)	35%
TOTAL OPERATING EXPENSES	3,185,315	5,658,062	(2,380,919)	56%
NET OPERATING INCOME	(592,101)	(449,408)	(234,521)	132%
OTHER INCOME (EVENINGE)				
OTHER INCOME (EXPENSES)  Loss on sale of capital assets				
Unrealized loss on marketable securities	(5,946)			
TOTAL OTHER INCOME	(5,946)			
TOTAL OTTEN INCOME	(0,040)			
CHANGE IN NET POSITION	(598,047)			
NET POSITION AT BEGINNING OF YEAR	5,947,375			
NET POSITION AT END OF QUARTER	\$ 5,349,329			

### UTAH COUNTIES INDEMNITY POOL STATEMENTS of CASH FLOWS

June 30, 2013

June 30, 2013		
CACLLEL OVAC EDOM OPERATING A CTIVITIES	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES	<b>.</b>	<b>. .</b>
Contributions collected Other fees collected	\$ 4,129,442	\$ 7,036,931
Reinsurance paid	10,234 (1,040,204)	20,943 (1,608,355)
Losses and loss expenses paid	(1,609,884)	(2,970,063)
Cash paid to employees	(295,632)	(586,981)
Other administrative expenses paid	(158,148)	(437,868)
NET CASH FLOWS FROM OPERATING ACTIVITIES	1,035,809	1,454,607
OAGULELONG EROM INVESTING A OTHUTTE		
CASH FLOWS FROM INVESTING ACTIVITIES  Sale (purchase) of investments	40E 720	757.050
Investment income	405,738 34,207	757,352
NET CASH FLOWS FROM (USED BY) INVESTING ACTIVITIES	439,946	<u>120,361</u> 877,713
NET CACITIES WOTHOM (COLD BT) INVESTING ACTIVITIES	439,940	011,113
CASH FLOWS FROM CAPITAL AND FINANCING ACTIVITIES		
Purchases of capital assets  NET CASH USED BY CAPITAL		(564)
AND FINANCING ACTIVITIES	_	(564)
		(66.)
NET INCREASE (DECREASE) IN CASH	4 475 755	0.004.750
AND CASH EQUIVALENTS	1,475,755	2,331,756
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	10,594,020	8,262,264
CASH AND CASH EQUIVALENTS		
AT END OF QUARTER/YEAR	\$ 12,069,775	\$ 10,594,020
RECONCILIATION OF CHANGE IN NET POSITION TO NET CASH		
FLOWS FROM OPERATING ACTIVITIES		
Change in net position	\$ (598,047)	\$ 214,356
Adjustments to reconcile change in net position to		
net cash flows from operating activities		
Depreciation	7,732	15,441
Interest on investments	(40,153)	(116,320)
Decrease in equity in Zions	-	-
Increase in equity in CRL	-	(296,186)
Unrealized gain on investments	5,946	(4,041)
Loss on disposal of equipment	-	191
Accounts receivable	(515,330)	1,511,873
Prepaid expenses	(280,057)	(34,248)
Reinsurance recoverable	59,349	(181,317)
Reserves for loss and loss adjustment expenses	298,401	1,090,343
Accounts payable Accrued expenses	(2,590)	(1,487)
Contributions paid in advance	(1,387) 2,101,945	13,011 (757,009)
Total adjustments	1,633,856	1,240,251
•	A	
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$ 1,035,809	\$ 1,454,607

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Operations

Utah Counties Indemnity Pool (the Pool or UCIP) was incorporated in December 1991 as the Utah Association of Counties Insurance Mutual (the Mutual). In July 2003, the Mutual was renamed the Utah Counties Insurance Pool. In January 2012, the Pool was renamed the Utah Counties Indemnity Pool. The Pool is a non-profit Interlocal entity formed under Section 1.1-13-101 et. seq. *Utah Code Annotated, 1953* as amended, operated as a joint liability reserve fund under Section 63G-7-703 and 801 for counties who enter into the Interlocal agreement that creates UCIP. The Pool is referred to as a: "public agency insurance mutual" under the insurance statutes of the State of Utah, Section 31A-1-103(7). All of the Pool's business activities are conducted in the State of Utah.

### Accounting Principles

These financial statements are presented in accordance with accounting principles generally accepted in the United States of America (GAAP). The Pool has adopted Governmental Accounting Standards Board (GASB) Statement No 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments (GASB Statement 34), GASB Statement No. 37, Basic Financial Statement and Management's Discussion and Analysis for State and Local Governments: Omnibus, and GASB Statement No. 38, Certain Financial Statement Note Disclosures. The Pool has also adopted GASB Statement No. 40, Deposit and Investment Risk Disclosures and GASB Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position. With the implementation of these statements, the Pool has prepared required supplementary information titled "Management's Discussion and Analysis" which precedes the basic financial statements, has prepared a balance sheet classified between current and noncurrent assets and liabilities, has categorized net position as net invested in capital assets and unrestricted, has prepared the statements of cash flows on the direct method, and provided additional schedules to better communicate the financial status of the governmental entity.

The accounting policies of the Pool conform to accounting principles generally accepted in the United States of America in all material respects. The following is a summary of the more significant policies.

### Basis of Accounting

The Pool reports as a single enterprise fund and uses the accrual method of accounting and the economic resources measurement focus. Under this method, revenues are recognized when they are earned and expenses are recognized when they are incurred.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Use of Estimates

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenue and expenses during the reporting period. Actual results could differ from those estimates.

### Income Taxes

The Pool is exempt from the payment of income taxes under Section 115 of the Internal Revenue Code.

### Compensated Absences

Accumulated unpaid vacation and sick pay amounts are accrued when benefits vest to employees and the unpaid liability is reflected as compensated absences payable.

### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Pool considers all highly liquid debt instruments with maturities of three months or less when purchased to be cash equivalents. Therefore, the investments in the Utah Public Treasurers' Fund and cash on deposit are considered to be cash equivalents.

### **Investments**

Investments are comprised of various U.S. Government securities, certificates of deposit and investments in County Reinsurance Limited (CRL).

Investments in U.S. Government securities as of June 30, 2013 consist of held-to-maturity securities. Held-to-maturity securities are reported at cost, adjusted for amortization of premiums and accretion of discounts that are recognized in interest income using the effective interest method over the period to maturity.

The investments in CRL are valued using the equity method of accounting. Under the equity method, the Pool recognizes its proportionate share of the net earnings or losses of CRL which represents its share of the undistributed earnings or losses of CRL.

### Land Held for Investment

The Pool purchased land in October of 2007 with the intent of building office space to house Pool employees and conduct board meetings and training. In September 2008, the Board determined to hold the land as an investment for future sale instead.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Contributions Paid in Advance

Contributions paid by members prior to January 1 of the next calendar year are considered to be deferred until January 1 and are reported as liabilities in the statement of net assets.

### Contributions

Contributions are collected annually on January 1.

### Capital Assets

Capital assets are defined by the Pool as assets with an initial individual cost of more than \$500. Capital assets are stated at cost less accumulated depreciation. Depreciation on furniture, equipment and electronic data processing equipment is provided over the estimated useful lives of the assets on the straight-line method. Useful lives vary from three to five years. Depreciation expense for the current year, as of the quarter ending June 30, 2013, amounted to \$7,732.

### Reserves for Losses and Loss Adjustment Expenses

The reserves for losses and loss adjustment expenses include an amount determined from individual case estimates and loss reports and an amount based on past experience for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes that amounts are adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are reviewed quarterly and any adjustments are reflected in the period determined.

### Subsequent Events

Management of the Pool has evaluated subsequent events through June 30, 2013. No subsequent events were noted during this evaluation that required recognition or disclosure in these financial statements.

### NOTE 2 - CASH AND CASH EQUIVALENTS AND INVESTMENTS

Listed below is a summary of the cash and investment portfolios as of June 30, 2013. Investing is governed by the prudent man rule in accordance with statues of the State of Utah. All investments of the Pool are considered to have been made in accordance with these governing statues including the Utah Money Management Act.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 2 - CASH AND CASH EQUIVALENTS AND INVESTMENTS (Continued)

### Cash and Cash Equivalents

Cash and cash equivalents of the Pool are carried at cost. The carrying amount of the cash on deposit, net of outstanding checks, is \$860,548 as of June 30, 2013. The corresponding bank balance of the deposits was \$598,900 as of June 30, 2013. All of the Pool's cash on deposit bank accounts are noninterest-bearing. Beginning January 1, 2013, all noninterest-bearing and other depositors' accounts will be aggregated and insured up to the standard maximum deposit insurance amount of \$250,000 for each deposit insurance ownership category.

The Public Treasurers' Investment Fund (PTIF) is a pooled investment fund enabling public agencies to benefit from the higher yields offered on large denomination securities. The PTIF is similar in nature to a money market fund, but the PTIF is subject to oversight by the Utah Money Management Council and all investments in PTIF are considered to be in compliance with the Utah Money Management Act. The PTIF invests in corporate debt, U.S. Agency notes, certificates of deposit and commercial paper. The maximum final maturity of any security invested in by the PTIF is limited to five years. The maximum final maturity of any security invested in by the PTIF is limited to five years. The maximum weighted average life of the portfolio is limited to 90 days. There is no maturity date on any entity's investment in the PTIF. PTIF deposits are not insured or otherwise guaranteed by the State of Utah.

Zions Wealth Advisors DBA Contango Capital Advisors is a Certified Investment Advisory Firm subject to oversight by the Utah Money Management Council and all investments with Zions Wealth Advisors are considered to be in compliance with the Utah Money Management Act. The maximum final maturity of securities that meet the criteria in Utah Code Ann. §51-7-11, invested in by Zions Wealth Advisors, is limited to three years. The maturity of securities, invested in by Zions Wealth Advisors, that meet the criteria in Utah Code Ann. §51-7-17, do not exceed the anticipated date of the expenditure of public funds. Zions Wealth Advisors Investments are not insured or otherwise guaranteed.

### Custodial Credit Risk

The custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. As of June 30, 2013, all of the Pool's bank balances were fully insured by the FDIC.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 2 - CASH AND CASH EQUIVALENTS AND INVESTMENTS (Continued)

### Custodial Credit Risk (Continued)

As of June 30, 2013, the Pool's cash and cash equivalents and investments included the following:

	2013	2012
Cash on deposit	\$ 598,900	\$ 3,323,091
Public Treasurers' Investment Fund	10,128,856	6,338,084
Zions Wealth Advisors	1,342,019	932,845
Total cash and cash equivalents	12,069,775	10,594,020
Investments - U.S. government securities	700,013	1,105,752
Equity investment in County Reinsurance Limited	1,311,627	1,311,627
Land held for sale	526,778	526,778
Total investments	2,538,418	2,944,157
Total cash and cash equivalents and investments	\$14,608,193	\$13,538,177

### **Investments**

The Pool records its investments in U.S. Government Securities at market value. The Pool records investments with County Reinsurance Limited (CRL) using the equity method of accounting. Investments in CRL are confirmed annually. All other investments are through the Public Treasurers Investment Fund (PTIF). The differences between book value and fair value, as of June 30, 2013, are as follows:

<u>2013</u>	Cost	Uni	Gross realized Gains	Uni	Gross realized osses	_F	air Value	S	tatement Value
Securities	\$ 705,959	\$	1-	\$	(5,946)	\$	700,013	\$	700,013
Equity	1,311,627		14		=		1,311,627		1,311,627
Land	 526,778				= 1		526,778		526,778
Total investments	\$ 2,544,364	\$	0 <u>=</u>	\$	(5,946)	\$	2,538,418	\$	2,538,418

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 2 - CASH AND CASH EQUIVALENTS AND INVESTMENTS (Continued)

### Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Pool's policy for managing interest rate risk is to comply with the State Money Management Act. The Act requires that the remaining term to maturity of investments may not exceed the period of availability of the funds to be invested. The Act further limits the remaining term to maturity of commercial paper to 270 days or less and fixed rate negotiable deposits and corporate obligations to 365 days or less. The Pool manages its exposure to declines in fair value by investing in the Public Treasurers' Investment Fund (PTIF) and other securities and by adhering to the Act. Following are the Pool's investments at June 30, 2013:

			investment (in y	t Matu ears)	rities
Investment Type	rying Amount d Fair Value	Le	ess than 1	1	1-5
Debt securities: Corporate bonds	\$ 700,013	\$	352,398	\$	347,615
Other investments: CRL equity Land	 1,311,627 526,778				
Total Other Investments  Total investments	\$ 1,838,405 2,538,418				

### Credit Risk

Credit risk is the risk that the counterparty to an investment will not fulfill its obligations. The Pool's policy for limiting the credit risk of investments is to comply with the Money Management Act.

Investments are categorized into these three categories of credit risk:

- Category 1 Insured or registered, or securities held by the Pool or its agent in the Pool's name.
- Category 2 Uninsured and unregistered, with securities held by the counterparty's trust department or agent in the Pool's name.
- Category 3 Uninsured and unregistered, with securities held by the counterparty, or by its trust department or agent, not in the Pool's name.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 2 - CASH AND CASH EQUIVALENTS AND INVESTMENTS (Continued)

As of June 30, 2013, investments in U.S. government securities in the amount of \$700,013 are considered to be Category three securities. As of June 30, 2013, Public Treasurers Investment Fund (PTIF) investments, equity investments in County Reinsurance Limited (CRL) and land held for sale in the total amount of \$11,967,260 are uncategorized investments.

### NOTE 3 - INVESTMENT INCOME

Investment income is comprised of the following as of June 30, 2013:

		2013	2012
Interest:			
Bonds	\$	9,381	\$30,547
Equity		.=.	296,186
Cash		30,772	85,773
Total interest income	\$	40,153	\$412,506
Cash received:			
Bonds	\$	(5,946)	\$4,433
Cash		30,772	85,773
Total cash received		24,826	90,206
Noncash adjustments:			
Equity		=	296,186
Change in accrued interest		16,067	20,757
Amortization		(740)	5,357
Total noncash adjustments	_	15,327	322,300
Total investment income	\$	40,153	\$412,506

### NOTE 4 - INTEREST RATES

The interest rate for assets held with the Utah Public Treasurers' Investment Fund was .4977% as of June 30, 2013.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 5 - CAPITAL ASSETS

The capital assets and related accumulated depreciation of the Pool are as follows:

2013		eginning Balance	_Inc	creases	_D	ecreases		Ending Balance
Capital assets being depreciated: Office furniture and equipment	_\$_	167,190	_\$_		\$		_\$_	167,190
Total capital assets, being depreciated		167,190						167,190
Less accumulated depreciation for: Office furniture and equipment		(124,742)		(7,732)		<del></del>		(132,474)
Total accumulated depreciation		(124,742)		(7,732)		-		(132,474)
Total capital assets being depreciated, net		42,448		(7,732)		설약 		34,716
Total capital assets, net	\$	42,448	\$	(7,732)	\$	4	\$	34,716
2012		eginning Balance	_In	creases	D	ecreases		Ending Balance
Capital assets: Office furniture and equipment Total capital assets	\$	293,452 293,452	\$	564 564	\$	(126,826) (126,826)	\$	167,190 167,190
Less accumulated depreciation: Office furniture and equipment Total accumulated depreciation		(203,604) (203,604)	_	(15,441) (15,441)		94,303 94,303		(124,742) (124,742)
Total Capital Assets	\$	89,848	\$	(14,877)	_\$	(32,523)	\$	42,448

### NOTE 6 - REINSURANCE

Effective 2003, the Pool has purchased only specific excess coverage. The agreement provides for liability insurance in excess of a \$250,000 self-insured retention and property and crime insurance in excess of a \$250,000 self-insured retention.

Estimated claims loss liabilities of the Pool are stated net of estimated losses applicable to reinsurance coverage ceded to other insurance companies of \$1,261,960 as of June 30, 2013. However, the Pool is contingently liable for those amounts in the event such companies are unable to pay their portion of the claims.

### Reinsurance Recoverables on Aggregate Losses

The Pool has reinsurance recoverables on aggregate policies (1992-2002) in the amount of \$273,268 from its reinsurers for accrued losses as of June 30, 2013.

### NOTES to FINANCIAL STATEMENTS

June 30, 2013

### NOTE 6 - REINSURANCE (Continued)

### Unsecured Reinsurance Recoverables

There are no letters of credit, trust agreements or funds withheld on reinsurance recoverables. The amount of \$1,247,483 exceeds three percent of the Pool's surplus and is considered unsecured recoverables on known claims.

### Reinsurance Recoverable in Dispute

As of June 30, 2013, the Pool does not have any disputed balances or uncollectible funds.

### NOTE 7 - RETIREMENT PLANS

### Cost-Sharing Defined Benefits Pension Plan:

**Plan Description.** The Pool contributes to the Local Governmental Public Employees' Noncontributory Retirement System (Noncontributory System), which is a cost-sharing multiple-employer defined benefit pension plan administered by the Utah Retirement Systems (URS). The URS provide refunds, retirement benefits, annual cost of living adjustment, and death benefits to plan members and beneficiaries in accordance with Title 49 of Utah Code Annotated 1953 as amended.

The Noncontributory System is established and governed by Chapter 13, Title 49 of Utah Code Annotated 1953 as amended. Utah Code Ann. §49-11-202, as amended, provides for the administration of the URS and any System under the direction of the Utah State Retirement Board, whose members are appointed by the Governor. The URS issues a publicly available financial report that includes financial statements and required supplementary information for the Noncontributory System. A copy of the report may be obtained by writing to the Utah Retirement Systems, 540 E. 200 S., Salt Lake City, UT 84102 or by calling 1-800-365-8772.

**Funding Policy.** The Pool is required to contribute 16.04 percent of covered salary to the Noncontributory System. The contribution rates are determined by URS using actuarial analysis. The contribution requirements of the Noncontributory System are authorized pursuant to Utah Code Ann. §49-13-301, as amended, and specified by the Utah State Retirement Board. The Pool's contribution to the Noncontributory System as of June 30, 2013 was \$32,382. The contributions were equal to the required contributions for each year. The Pool has no further liability once contributions are made.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 7 - RETIREMENT PLANS (Continued)

### Defined Contribution Pension Plans:

The Pool contributes an amount equal to the amount contributed by the employee into a 401(k) plan (administered by the Utah State Retirement Systems) and/or a 457 plan (administered by Nationwide Retirement Solutions), not to exceed five percent of the employee's eligible payroll. The total retirement expense for the Pool as of June 30, 2013 was \$3,824.

### NOTE 8 - UNPAID CLAIMS, LOSSES AND LOSS ADJUSTMENT EXPENSES

Reserves for incurred losses and loss adjustment expenses attributable to insured events of prior years has increased as of June 30, 2013, by approximately \$298,401 as a result of re-estimation of unpaid losses and loss adjustment expenses. This change is the result of ongoing analysis of recent loss development trends. Original estimates change as additional information becomes known regarding individual claims.

The unpaid claims, losses and loss adjustment expenses of the Pool are as follows:

Beginning balance	\$ 7,748,687
Incurred loss:	
Current year	1,830,000
Prior year	8,727,580
Change in total incurred	10,557,580
Paid:	
Current year	219,705
Prior year	18,086,562
Total paid	18,306,267
Balance at June 30	\$ 8,047,088

### NOTE 8 - OPERATING LEASE COMMITMENT

On September 4, 2008, the Pool entered into a seven year commitment to lease office space. The lease commenced in February 2009 at which time the Pool occupied the premises. The Pool's lease rate was discounted in May 2013 due to 5.44% of the office space occupied by the lessor. The Pool paid \$65,130 in rent as of June 30, 2013.

### **NOTES to FINANCIAL STATEMENTS**

June 30, 2013

### NOTE 8 - OPERATING LEASE COMMITMENT (Continued)

Future minimum rental commitments for the building operating lease are as follows:

2013	\$ 127,956
2014	129,107
2015	132,981
2016	22,942
	·

Total minimum lease payments \$\\$412,986

### NOTE 9 - CLAIM RESERVE DETERIORATION FUND

Pursuant to the Net Asset Management Policy, the Board has allocated \$200,000 of unrestricted monies to the Claim Reserve Deterioration fund to be used to guard against deteriorating reserves if actual claim costs exceed actuarial estimates.

### NOTE 10 - RATE STABILIZATION FUND

Pursuant to the Net Asset Management Policy, the Board has allocated \$200,000 of unrestricted monies to the Rate Stabilization fund to be utilized to cover temporary or unexpected expenses, particularly reinsurance expense, to avoid temporary rate fluctuation.

### **NOTE 11 - CONTINGENCIES**

The Pool is subject to litigation from the settlement of claims contested in the normal course of business. The losses from the actual settlement of such unknown claims are taken into consideration in the computation of the estimated unpaid loss and loss adjustment expense liabilities.

### Balance Sheet Classification (ZWA-UCIP) 6/30/2013

casn Eq	Casil Equivalent (5)											Co	0277.00		1,5,	1,342,019.39
Cusip/ISIN	Description	Curr Face Sector	Sector	Rating	Coupon	Maturity	Eff Maturity	Pur Yield	Yield	Orig Cost	Amort Cost	Unreal G/L	Price	Accr Int	Fair Value	Mkt Value
654080001	UT St Treasurer's Public Inv Pool A	1,392,111.06 Cash	Cash	NAMANA	0.000	ı	1	0.000	0.000	1,392,111.06	1,392,111.06	0.00	1.000	00:00	1,392,111.06	1,392,111.06
CCYUSD	Net Receivables/Payables	-49,437.19 Cash	Cash	AAA/Aaa/AAA	0.000	ı	ı	0.000	0.000	49,437.19	49,437.19	0.00	1.000	00:00	-49,437.19	49,437.19
CCYUSD	US Dollar	-654.48 Cash	Cash	AAA/Aaa/AAA	0.000	ì	1	0.000	0.000	-654.48	-654.48	0.00	1.000	0.00	-654.48	-654.48
1	And the second has been the control of the second has been second to be the second has been	1,342,019.39	1	1	1	1	1	0.000	0.000	1,342,019.39	1,342,019.39	0.00	1	0.00	1,342,019.39	1,342,019.39
Marketal	Marketable Securities (10)											34.	34.28%		7.	700,013.26
Cusip/ISIN	Description	Curr Face Sector	Sector	Rating	Coupon	Maturity	Eff Maturity	Pur Yield	Yield	Orig Cost	Amort Cost	Unreal G/L	Price	Accr Int	Fair Value	Mkt Value
06051GEF2	BANK OF AMERICA CORP	100,000.00 Financial	Financial	A-/Baa2/A	1.696	01/30/2014	01/30/2014	1.035	0.768	100,925.00	100,401.27	162.73	100.564	292.02	100,564.00	100,856.02
313383HX2	FEDERAL HOME LOAN BANK	50,000.00 Agency	Agency	AA+/Aaa/AAA*	1.625	06/19/2018	06/19/2018	1.625	1.949	50,000.00	50,000.00	-763.50	98.473	27.08	49,236.50	49,263.58
313383LN9	FEDERAL HOME LOAN BANK	100,000.00 Agency	Agency	AA+/Aaa/AAA*	1.800	06/26/2018	06/26/2018	1.800	1.875	100,000.00	100,000.00	-356.00	99.644	25.00	99,644.00	00'699'66
3134G47G7	FREDDIE MAC	50,000.00 Agency	Agency	AA+/Aaa/AAA	1.400	06/26/2018	06/26/2018	1.410	1.825	49,975.00	49,975.07	-985.07	97.980	9.72	48,990.00	48,999.72
3134G47M4	FREDDIE MAC	50,000.00 Agency	Agency	AA+/Aaa/AAA	1.500	06/26/2018	06/26/2018	1.500	1.825	50,000.00	50,000.00	-772.50	98.455	10.42	49,227.50	49,237.92
3134G4BX5	FREDDIE MAC	50,000.00 Agency	Agency	AA+/Aaa/AAA	2.200	07/24/2018	10/24/2013	2.200	0.227	50,000.00	50,000.00	246.50	100.493	91.67	50,246.50	50,338.17
36962G4W1	GENERAL ELEC CAP CORP	100,000.00 Financial	Financial	AA+/A1/NR	1.130	01/07/2014	01/07/2014	1.559	0.654	99,205.00	99,792.51	469.49	100.262	263.76	100,262.00	100,525.76
38143USB8	GOLDMAN SACHS GROUP INC	100,000.00 Financial	Financial	A-/A3/A	1.273	02/07/2014	02/07/2014	2.401	0.695	97,842.00	99,345.79	1,022.21	100.368	194.50	100,368.00	100,562.50
449786AN2	ING BANK NV	50,000.00 Financial	Financial	A+/A2/A+	1.674	06/09/2014	06/09/2014	0.981	0.838	50,508.74	50,334.29	70.71	100.810	48.83	50,405.00	50,453.83
61746BDH6	MORGAN STANLEY	50,000.00 Financial	Financial	A-/Baa1/A	1.523	02/25/2016	02/25/2016	1.250	1.524	50,402.00	50,383.78	-355.28	100.001	78.25	50,028.50	50,106.75
1	ı	700,000.00	1	1	ı	ı	ı	1.611	1.150	698,857.74	700,232.71	-1,260.71	1	1,041.26	698,972.00	700,013.26

2,042,032.65 Total Mkt Value

Total Fair Value 2,040,991.39

1,041.26 Total Accr Int

-1,260.71 Total Unreal G/L

Total Amort Cost 2,042,252.10

Total Book Value 2,043,293.36

Total Orig Cost 2,040,877.13

0.55 Purchase Yield

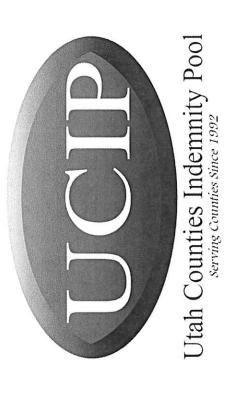
0.39 **Vield** 

2,042,019.39 Total Curr Face / Shares

Total Orig Face / Shares 2,042,019.39

### Disclaimer

This report is for informational purposes only and should not be used for auditing or other official business. Please refer to the official Custodial Statement issued by Western National Trust Company (WNTC).



## **Board of Trustees**

July 17, 2013



# 2014 Coverage Amendments

✓ Cyber Liability

➤ Defense Trigger at Notice of Claim

# 2014 Contribution Rates

- Rate Study will be available from actuary in August
- Contributions traditionally provided by end of August
- Contribution calculation assumes all members after calculation results in shortfall of revenue are continuing in program. Loss of members



# 2014 Contribution Calculation

- Updated information was due June 30.
- Many members have not provided updated information.
- Actuary cannot begin rate study without all updated information
- Rate study may not be available by August



# 2014 Contribution Rates

- Rate Study will be available from actuary in August
- Contributions traditionally provided by end of August
- Contribution calculation assumes all members after calculation results in shortfall of revenue are continuing in program. Loss of members



# 2014 Contribution Rates

- Tooele County has already begun bidding process
- Four additional counties have requested loss data
- Carbon County has indicated they plan to go to bid every year

# 2014 Contribution Rates, cont...

### Expenses

- Assume loss of some members and increase rates to account for that loss
- Assume no loss and cover shortfall with surplus

### Rates

levels, without the rate study, that decision can be If Board is confident in holding rates at 2013 made now



## Interlocal Agreement

✓ Replace "No Further Obligation to Terminating Members" language

➤ Extend Notice of Termination date to address expense shortfall issue

➤Or Termination penalty of one year's expenses

➤ Provide Rate Guarantee of X% without vote of full membership



## Member Contacts

### Financial Strength

- Limited Rate Increases (only small increase to Auto Liability)
- Improved Investment Income (Use of Zions Wealth Management)
- Reduced Administrative Expenses (over 20%)
- Result was to double Equity in 3 year period to meet Equity goal
- Dividends issued by board

### Coverage Enhancements

- Increased Flood and Earthquake limits (w/o rate increase)
- Increased Liability Limits (from \$2.5mm to \$5mm w/o rate increase)
- Land Use Coverage Expanded (full limits available with no limitation on defense w/o rate increase)
- Cyber Liability added (w/o rate increase)



# Member Contacts, cont...

- Services
- Added Fair and Special Events Workshop
- **Expanded Planning and Zoning Workshop**
- Implemented Risk Awareness Program
- Included Utah Safety Council Memberships
- Expanded Safety Services with WCF Program
- Implemented Property Appraisal Program (\$90,000/year)
- Expanded Legal Hotlines with Group Homes and Jails (also provide Personnel and Land Use Hotlines)



### **CEO Report**

- Attended Utah PRIMA meeting
- Met with Millard County on Personnel issues
- Met with Box Elder Commission and provided **Department Head Training**
- Attended USACCC conference
- Presented at Clerk/Auditor's Workshop
- Met with Daggett Commission and provided **Department Head Training**



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